

Job description

Job title: Sales Account Manager

Location: South West London

Salary: £20'000-£30'000 OTE £30'000-£45'000 uncapped, car allowance, pension, healthcare.

Ref: 16348



LAWSON PRICE CONSULTANTS

1 Farnham Road
Guildford
Surrey
GU2 4RG

Telephone 01483 729192

Our client is looking for an experienced promotional merchandise Sales Account Manager to join their already successful teams.

They have been delivering first class creative promotional solutions to brands and businesses alike for over a decade and with an impressive portfolio of blue-chip and FMCG accounts across markets such as health and beauty, pharmaceuticals, magazine publishing, corporate and retail, they've fast become one of the leading international suppliers of gifts and merchandise for corporate and promotional marketing. From simply branding 'off the shelf' items, to developing totally bespoke designs and products, they guarantee the perfect solution, no matter what the quantity, budget or lead time and this dynamism has put them at the forefront of their industry.

Expansion has created the opportunity for an experienced and motivated sales person to join them as a Sales Account Manager with the brief to extend the client base through new business effort, keeping and growing the customers you win as well as managing an existing portfolio of clients and growing the relationship.

The successful Sales Account Manager will be able to demonstrate previous sales experience in the Corporate and Business Gifts field and will possess first class sales skills, self-motivation, ambition and the drive to deal effectively with customers at all levels of seniority and in all markets.

All applications will be dealt with in strict confidence.

To apply for this vacancy, visit www.lawsonprice.co.uk
or email candidates@lawsonprice.co.uk