

## Job description

**Job title:** Account Manager

**Location:** South West London to South Coast

**Salary:** £25-£35'000 + 20% bonus with car, pension, healthcare and benefits

**Ref:** 16340



### LAWSON PRICE CONSULTANTS

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Our client is a global consumer goods and paper company. They develop, produce and market personal care products, tissue, packaging solutions, publication papers and solid-wood products in more than 90 countries. They have sales in excess of £8bn per annum and are set to continue expansion in all of their markets. An opportunity has arisen for a graduate with field sales experience to join an already successful sales team and benefit from the security and opportunity that working for a company of this size brings.

Working with existing customers as well as developing new accounts, the successful candidate will develop relationships direct with major corporate concerns and institutional customers such as hotel groups, conference centres and government offices, as well as selling through channel partners whom you will support in their efforts to develop a broad variety of smaller accounts.

The ideal candidate will already have some field sales exposure and will now be looking to put roots down in a business that will encourage self-development and genuine career potential, even on an international basis. A degree level education is preferred but applicants with relevant successful sales experience and 'A' levels will also be considered.

All applications will be dealt with in the strictest confidence.

To apply for this vacancy, visit [www.lawsonprice.co.uk](http://www.lawsonprice.co.uk)  
or email [candidates@lawsonprice.co.uk](mailto:candidates@lawsonprice.co.uk)