

Job description

Job title: Internal Sales Consultant

Location: West London

Salary: £22'000-£25'000 OTE £32'000-£40'000

Ref: 16328



LAWSON PRICE CONSULTANTS

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Our client is the recognised market leader in the market analysis industry. They provide their customers with a complete understanding of consumer habits and locations through a clever combination of data, software solutions and consultancy. Growth has created a vacancy for a Sales Executive to join the internal sales team to work from their comfortable west London offices.

The successful Sales Executive will be expected to develop a new business stream from specific market sectors as well as managing and growing relationships with existing customers. The successful Sales Executive will also share tasks with other members of the internal sales team including new product design as well as creation and execution of sales strategy for various markets and sectors; the team's ethos is to celebrate success and achieve a healthy work/life balance. They work successfully across many interesting market sectors and continue to grow their presence and reputation with a consultative approach to sales, creating bespoke solutions for each client.

The successful Sales Executive will ideally be degree-educated, intelligent, determined, results orientated and ambitious to grow a career within the organisation. The Sales Executive will show a track record of new business success through achievement of targets, will demonstrate the ability to deal confidently at all levels of seniority with decision-makers and influencers, have self-initiative sufficient to identify opportunities to create solutions and to close the sale accordingly.

In return for these skills our client offers a competitive basic salary range and open-ended commission earnings, free gym membership, up to 27 days holiday, a flexible benefits package that will include pension, insurances, share scheme and an interest free season ticket loan.

To apply for this vacancy, visit www.lawsonprice.co.uk
or email candidates@lawsonprice.co.uk