

Job description

Job title: Field Sales executive

Location: Surrey and south east

Salary: £20'000-£30'000 OTE £25-£35'000 uncapped with fully expensed car, pension, bonus and benefits

Ref: 16296



LAWSON PRICE CONSULTANTS

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Established for ten years and providing excellence in temporary and permanent recruitment for the construction industry, our client deals with a broad cross section of businesses and candidates. Expansion of the company sees them wishing to recruit a confident and communicative field sales professional to take them in a new direction.

Covering London and the south east and reporting to the office in Surrey, the candidate will build personal contact at site level with individuals and organizations, networking to uncover opportunities in both temporary and permanent work for quantity surveyors, engineers, site managers or skilled trades people amongst others. Supported by a dedicated team of high calibre and experienced recruitment professionals who will act upon opportunities once they are found, the field sales executive will be able to create and maintain positive relationships with customers over the long term.

Open minded on where you are in your career, the role is likely to best fit a sales person who can demonstrate sufficient field sales experience to allow them to achieve their personal goals as well as those of the company. Self-starting and trustworthy, a friendly and positive communicator, you will be happy to cold call, build rapport and maintain contact over the long term.

All applications will be dealt with in confidence.

To apply for this vacancy, visit www.lawsonprice.co.uk
or email candidates@lawsonprice.co.uk