

Job description

Job title: Internal Technical Sales Co-ordinator

Location: Middlesex

Salary: £20-£23'000, pension, BUPA, life insurance, 25 days holidays and other benefits

Ref: 16286



LAWSON PRICE CONSULTANTS

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Our client is an established manufacturer and supplier of door entry systems, specialising in selling entrance solutions with door automation including swing door operators and sliding door packages, revolving doors and after-sales service. Their product range also includes air curtains and roller shutters to ultimately offer customers a complete entrance solution, whether its for fronting the lobby of an office building or offering security in the loading bay of a supermarket.

Established for a number of years and part of an international industrial conglomerate, the business has seen consistent growth with customers such as Asda, Boots, Tesco, Barclays Bank, airports, hospitals and local authorities featuring high on their customer lists. Expansion has created an urgent need for a technically biased person to join them in an internal technical sales co-ordination role.

Key activities for the self-starting applicant will include order processing on various projects and orders for customers, including liaison with key staff in order to gain information to allow projects to run smoothly and complete. Account management of existing relationships with end users, contractors and the company's own field sales team. Checking of prices and specifications to ensure accurate quotations are generated, thereafter following quotations through to ensure that they are accepted and signed off. Sales development work will involve responding to incoming enquiries, provision of sales and technical literature and ongoing development of contact with the existing customer base.

The ideal will have previous sales or technical administration ability and will be confident in dealing at all levels and with all types of people, from technical to commercial. The opportunities for personal growth within the division are extremely good and so ambition and a desire to contribute to the company's continued success will be rewarded with training and opportunity.

To apply for this vacancy, visit www.lawsonprice.co.uk
or email candidates@lawsonprice.co.uk