

Job description

Job title: Territory Sales Executive

Location: Surrey, Hampshire, Sussex

Salary: £23'000 basic but with £33'000 guaranteed, bonus of £5'000, car allowance, pension, benefits

Ref: 16245



LAWSON PRICE CONSULTANTS

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Our client is one of the UK's leading providers of craft materials and a source of creative craft inspiration. They supply a huge array of products to the craft and hobby markets through amongst others, craft and hobby shops, stationers, garden centres, department stores and from their successful website.

The growth in popularity of crafting and making has created the need for an additional field-based sales person to join a happy and stable team as Territory Manager. Dealing with both existing and potential new accounts, the successful candidate will gain the trust of the retailer and present the company in the most professional manner, growing revenue and customer loyalty in tandem.

The successful applicant needs to be able to demonstrate a successful track record in field sales, ideally to retail customers and will also be able to demonstrate knowledge of consumer groups in order to help define sales strategy. Ideally educated to GCSE/A level standard and perhaps with a minimum of three years' territory management experience in FMCG or consumer product sales, industry knowledge would be advantageous but not essential.

To apply for this vacancy, visit www.lawsonprice.co.uk
or email candidates@lawsonprice.co.uk